

Reference ID: LRT_CHENNAI

Leader – Retail Sales

Male candidate with pleasant personality, good communication skills, basic computer knowledge and **must have two-wheeler driving license** (four-wheeler license is favorable).

Vacant Position: 1

Type of Position: Permanent

Job Location: Chennai (No.26A, Ground Floor, 86th Street, 18th Avenue, Ashok Nagar, Chennai-600083)

Work Experience: 3 to 4 Years (FMCG experience is more preferable)

Qualification: University Graduate or MBA

Remuneration: Up to Rs. 3.5 LPA

Special Skills, Mental or Personality Requirements:

- Good Communicator, comfortable to work in teams, punctual, polite to others, responsible, sincerity to the job, positive and creative thinker.
- PC skill like MS Excel & Power point.
- Local candidate.
- Languages known: English & Local Language
- Excellent negotiation skill is must.

Age: 26 to 30 Years

Job responsibilities:

- Achieve the given sales target as per respective routes.
- Supervision Stock and cold room operations.
- Educate and motivate Sales team with briefing periodically.
- Support team in marketing and Sales activities.
- Maintain and record periodically Sampling and marketing activities.
- Control outstanding following company guidelines and protocols.
- Sharing the report to the senior or CHQ (Corporate Headquarter) as per requirements.
- Managing and communicating with the sales promoters and the sampling schedule.
- Develop and penetrate new market.
- Ensure the record and maintenance of the company Asset.
- Management of the Centre and Team.
- Business development.
- Analysis of Sales data.
- Helping the special tasks if any.
- Communicating well with all staff.