

Sales Coordinator – Home Delivery (HD)

Male & Female Candidate with pleasant personality, good communication skill, willing to work in field and should have basic computer knowledge.

Position vacant: 1

Job Location: Kochi (Edappally, Kochi, Ernakulam – 682026, Kerala)

Work experience: 1 Year and above (Distributor to customer or Market Experience)

Qualification: Graduation (MBA Preferable)

Age: 23-30 Years

Special Skills:

- Two-wheeler license is must (Four-wheeler license is preferable).
- He/ she should be comfortable to go door to door and drive scooter on field.

Salary: Up to 2.4 LPA

Job Responsibilities:

- Development of sales in an assigned area working door to door using company's scooter through Yakult lady.
- Handling center operations.
- Training & motivating Yakult Ladies
- Delivering of product to customers in absence of Yakult Ladies.
- Recruitment of Yakult Ladies.
- Sales promotion in small retail stores, residential localities, schools, offices etc.
- To give training to Yakult Ladies for field work and customer handling
- To provide Internal Support administratively for back-office operations in a center.
- To coordinate with Yakult Ladies for specific requirement, promotion material, petty cash and uniform etc.
- To maintain daily logbook of vehicles.
- To assist in promotional & PR activities in schools, gym, commercial places.

Other Benefits: - Apart from salary

- 1. Medical insurance and accidental insurance**
- 2. Incentive as per performance**
- 3. Mobile reimbursement as per policy**
- 4. Rs. 150/- DA**
- 5. Local conveyance as per policy**