

Reference ID: ALMT\_GOR

## **Assistant Leader – Modern Trade (MT)**

Male Candidate's with pleasant personality, good communication skill, computer knowledge and **must have two-wheeler driving license.**

**Vacant Position:** 1

**Job Location:** Goregaon

**Work experience:** 1 Year and above (Experience in FMCG industry)

**Qualification:** MBA

**Remuneration:** Up to Rs. 3.5 LPA

**Age:** 24-30 Years

### **Special Skills:**

- Proficient in MS Office.
- Self-motivated, comfortable to work in team, punctual, sincere to the job, polite to others and proactive approach.
- Good analytical skills.
- Ready to commute to any location in Mumbai.

### **Job Responsibilities –**

- MIS management related to Modern Trade Sales and Institution Sales.
- Credit Control for the geography.
- Conducting in store promotions.
- Effectively handle Promoter Girl. Timely evaluate performance and provide OJT (On the Job Training), Classroom training.
- Hands on approach to resolve MT (Modern Trade) store operational issues.
- Training and motivating to Sales Team.
- Co-ordination with internal route operations teams to maintain the fill rates and Share of Self (SOS).
- Contribute to the growth of each account in stated territory.
- Do the innovative activities to get the business growth for company.
- Visit Modern Trade (MT) stores to support supply team.
- Purchase Order (PO) procurement and circulation.
- Template preparation for assigned customers.
- Innovate new activities to get the new business growth for the company.

Interested candidates can share their CVs at [nidhi.khandelwal@yakult.co.in](mailto:nidhi.khandelwal@yakult.co.in) & [akansha.negi@yakult.co.in](mailto:akansha.negi@yakult.co.in)